Servium

Epson Print Performance

The pay-per-page managed printing service package

Traditional managed print solutions are often unpredictable and complex, and because users' needs and behaviours change so frequently, it can be really difficult to gain a consistent understanding of how much print usage to expect and budget for. As a result, costs can vary widely from one month to the next, especially if you're paying for all of your hardware, consumables, and warranty separately.

As a longstanding partner with leading print manufacturer Epson, we are proud to be helping our customers realise the many benefits of Epson Print Performance (EPP). This simple, pay-per-print service harnesses intelligent automation and intuitive invoicing to enable businesses to only pay for what they print. An "all-inclusive" print offering, EPP combines printing, supplies management, and expert 24x7 support in a single unique package.

EPSON
EXCEED YOUR VISION

At-a-glance

- All-inclusive printing package
- Usage monitored per-page or per-millilitre
- Supplies automatically replenished
- Everything on a single monthly invoice
- 24x7x365 on-site warranty support

Key Features

Epson Print Performance is a flexible, scalable managed print solution built for your business. Leveraging specialised software, it readily adapts to your usage and provides a streamlined service that significantly reduces costs, simplifies accounting, and makes printing more predictable.

Just add paper
EPP sees that all your core printing needs are taken care of in a single package. This means all printing hardware, software, supplies, and even an on-site warranty are all included in one service. All you need to do is just add paper.

EPP specialised software
Installing Epson's print monitoring software (DSS) is quick and easy. Once we've implemented it into your printer fleet, you'll enjoy accurate insights into your print usage via monthly reports. You'll be able to understand per-page or per-millilitre exactly how much is printed across your estate, enabling you to gain better control over your print budget.

Automated supply management
Thanks to DSS, sourcing consumables is no longer a necessary evil. In fact, the entire process is automated. EPP's software monitors your supply usage and identifies any requirements you may have for consumables if these are running low. It will then automatically order more before you even know you need them. The best thing about it? Supplies are delivered to you free of charge.

Hassle-free invoicing
EPP's software automatically generates monthly or quarterly invoices that accurately reflect your print usage. As a result, not only are you paying for less print, but get the convenience of knowing everything in your package also arrives on a single bill.

Access to expert support 24x7
EPP importantly includes a full on-site warranty service for the full life of your contract. This can be 3 – 5 years depending on what best suits your print environment and budget, meaning you'll get expert support whenever you need it.

Bespoke printer fleet assessment
To understand how EPP can best work for your business, we'll conduct a thorough assessment of your existing Epson fleet and discuss your individual requirements for print. If you're looking to replace your current printers, we offer flexible options for hardware as part of the EPP package deal. You can either choose to lease the hardware you need at a monthly cost, or else purchase brand new hardware alongside EPP.

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Integration with your existing Epson solutions

Of course, you don't need to start afresh with new hardware. If you're already an Epson user, EPP is backward compatible with many earlier devices. Not only that – it will also seamlessly integrate with any Epson solutions you already rely on, such as Epson Open Platform, Document Capture Pro, Epson Print Admin, and more.

Step 1	Step 2	Step 3	Step 4	Step 5	Step 6
Package deal agreed	EPP software installed	Automatic supplies replenishment	Monthly invoice received	24x7 support for life of contract	Just add paper

Key Benefits

Full control of print budget

Because of the accurate pay-per-print reporting provided by DSS, you can better understand what your print usage looks like and budget for this accordingly. Thanks too to EPP's single monthly invoice, accounting for print is made far easier.

All-in-one print package

Everything you could ever need from your print is all neatly wrapped up in one package. Not needing to deal with disparate systems and separate suppliers saves your team precious time and substantially reduces costs, resulting in a much lower TCO and a much simpler bill.

Peace of mind

Most importantly, you get peace of mind from knowing that our expert support has got your back. Your warranty entitles you to on-site service, day or night, 24x7, and matches the entire length of your EPP contract, so should anything go wrong, we're always on hand to fix it.

More Information

For more information on Epson Print Performance and our Print as a Service offering, call **+44 (0) 303 334 3344** or email **hello@servium.com**. Alternatively, find out more about our services and solutions by visiting **www.servium.com**.

Our Services Ecosystem

Via our Services Ecosystem, we offer a comprehensive vendor-agnostic, best-of-breed range of lifecycle services that enhance how you approach the strategy, design, implementation, and support of your IT. This is delivered by a skilled portfolio of partners, covering a host of service disciplines including Consultancy, Cloud, Security, Hardware Breakfix, and Disposal. We undertake rigorous vetting when selecting partners, assessing their services capability, customer referenceability, vendor accreditations, financial standing, commercial terms, and channel focus. In other words, we perform all the due diligence so that our customers don't have to. This saves time, effort, and money.

About Servium

Servium provides the essential IT infrastructure medium to large organisations rely on. We're a trouble-shooter and are inspired to find answers where others fail. For this reason, we believe we make a genuine difference to our customers; enabling them to realise value and exciting opportunities through technology and innovation. Through straight-talking, a comprehensive ecosystem of services and solutions, and amazing customer care we tackle every business as usual and strategic IT challenge with accountability, honesty, and responsiveness.